

Fuel Cells for Commercial Applications

Delivering environmentally-friendly, low carbon power generation across the commercial/hospitality industry



Improves Resiliency with Reliable Power

- **Predictable** power generated on-site
 - *Not dependent on weather or time of day*
- Ensuring **energy security** with grid-independent capabilities
- **Unobtrusive** – quiet, vibration-free and relatively compact footprint



Reduces Operating Costs

- **Affordable** power priced below the grid
- **Avoid capital investment** by only paying for power as it is produced
- Highly **efficient** combined heat and power (CHP) further supports economics and sustainability goals



Advances Sustainability with Environmentally-friendly Power

- Ultra-clean power using **chemistry**, not combustion
 - *Avoids criteria pollutants*
- Supports **sustainability** initiatives
- **Low carbon** footprint



SureSource Solutions

Delivering Customer Satisfaction



Fenchurch 20 – Office Tower London, England

- **Highly efficient** combined heat and power (CHP) fuel cell generates ultra-clean electricity and heat for this 688,000 sq ft office tower in the heart of London
- Supports the City of London’s objectives for **low carbon** energy supply
- The fuel cell plant supported BREEAM certification and International Property Award for innovation in **sustainable energy** and design

The Crown Estate – Regent Street London, England

- Fuel cell generates **clean power** and heat for the 250,000 square-foot retail/office/residential Quadrant 3 redevelopment project on Regent Street owned by The Crown Estate
- Heat generated by the combined heat and power (CHP) plant is used for **facility heating** in the cooler months and **facility cooling** in the warmer months through utilization of an absorption chiller
- Use of the fuel cell plant has helped Quadrant 3 become renowned as leading example of sustainable central London development



Financing & Service

- **Power Purchase Agreements** – Avoiding the capital investment of on-site power generation by only paying for power as it is produced.
- **Long-term Service Agreements** – FuelCell Energy performs all operation, maintenance and service of the SureSource power solutions on behalf of customer.

ABOUT FUELCELL ENERGY

FuelCell Energy (NASDAQ: FCEL) delivers efficient, affordable and clean solutions for the supply, recovery and storage of energy. We design, manufacture, undertake project development, install, operate and maintain megawatt-scale fuel cell systems, serving utilities, industrial and large municipal power users with solutions that include both utility-scale and on-site power generation, carbon capture, local hydrogen production for transportation and industry, and long duration energy storage. With SureSource installations on three continents and millions of megawatt hours of ultra-clean power produced, FuelCell Energy is a global leader with environmentally responsible power solutions.

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