Position: Asset Manager - Commercial Power Generation

Location: Danbury, CT

About Our Company:

FuelCell Energy, Inc. (NASDAQ: FCEL) is a global leader in developing environmentally responsible distributed baseload power solutions through our proprietary fuel cell technology. We develop turn-key distributed power generation solutions and operate and provide comprehensive services for the life of the power plant. We are working to expand the proprietary technologies that we have developed over the past five decades into new products, markets and geographies. Our mission and purpose remains to utilize our proprietary, state-of-the-art fuel cell power plants to reduce the global environmental footprint of baseload power generation by providing environmentally responsible solutions for reliable electrical power, hot water, steam, chilling, hydrogen, microgrid applications, and carbon capture and, in so doing, drive demand for our products and services, thus realizing positive stockholder returns. Our fuel cell solution is a clean, efficient alternative to traditional combustion-based power generation and is complementary to an energy mix consisting of intermittent sources of energy, such as solar and wind turbines. Our systems answer the needs of diverse customers across several markets, including utility companies, municipalities, universities, hospitals, government entities and a variety of industrial and commercial enterprises. We provide solutions for various applications, including utility-scale distributed generation, on-site power generation and combined heat and power, with the differentiating ability to do so utilizing multiple sources of fuel including natural gas, Renewable Biogas (i.e., landfill gas, anaerobic digester gas), propane and various blends of such fuels. Our multi-fuel source capability is significantly enhanced by our proprietary gas-clean-up skid.

Overview:

We are seeking a dynamic Asset Manager in our Commercial Operations Team to oversee our portfolio of commercial power plants in order to meet business objectives. The successful candidate will be accountable for all aspects of plant performance, and will ensure that objectives are attained in a cost-effective manner that is consistent with quality requirements. He or she will lead a cross-functional team managing all functions involved with the sale of electricity and related attributes and maintenance of the portfolio.

Responsibilities:

- Manage all aspects of contract administration for electricity, natural gas, and renewable energy credits including: 1. Bidding / clearing power in the wholesale electric market; 2. Develop, implement and maintain a comprehensive fuel purchasing strategy; 3. Manage the sale and purchase of renewable energy credits; 4. Monetize Capacity and other Ancillary Services
- Register assets, file reports and ensure compliance with regulatory agencies such as FERC, NERC, ISO, PURA.
- Develop generation offer price strategies, and coordinate with fuel suppliers, customers, and ISO.
- Analyze ISO and Utility forecasts, invoices, reports, of operational and settlement market data.
- Develop, document, and implement business processes.
- Monitor industry trends for all aspects of asset management and make recommendations to management to optimize financial performance of operating portfolio.
- Propose goals and objectives for each asset aligning with business requirements.
- Prepare, analyze, report monthly, quarterly and annual performance of the portfolio.
- Monthly review and reconciliation of operating statements / invoices.
Perform general and administrative activities related to each of the assets in the portfolio.
Other projects/responsibilities as assigned by the Vice President, Service.

Qualifications

**Education / Experience:** Bachelor’s degree with a concentration in business or finance and a minimum of 5 years’ proven experience in asset management, merchant power plant and wholesale electric market operations, or relevant experience. An Associate’s degree with a concentration in business or finance with minimum of 10 years of related experience may be substituted.

**Required Knowledge, Skills & Abilities**
- Requires a detailed understanding of ISO market rules (ISO New England / California ISO preferred)
- Familiarity with regulatory requirements of distribution and transmission connected power plants
- Direct experience / past participant in wholesale market transactions.
- Proven sound analytical, critical thinking, and problem-solving skills
- Proficient in Microsoft Outlook, PowerPoint, Word and Excel.
- Experience with Microsoft AX ERP system a “plus”.
- Outstanding verbal (telephone, meetings, presentations, etc.) and written (email, presentations, proposals, contracts, etc.) communication skills
- Able to influence others who are not direct reports
- Able to negotiate contracts effectively for win-win results
- Well-organized and follows through on commitments
- Comfortable working independently, in a fast paced environment
- Travel 10%

**Work Environment / Physical Requirements**
- Travel to facilities within the USA will be required
- Office and field environment
- Position requires employee to drive an automobile and may require travel by plane
- Also requires walking, standing and potentially climbing at facilities in the portfolio

**How to Apply - External Applicants**
Please submit a copy of your resume, along with the voluntary self-identification forms listed on our career site, to jobs@fce.com. Please reference the Position (Job Title) in the subject header of your email.

*Please note only those authorized to work in the United States will be considered.*

**How to Apply - Current Employees Only:**
Please submit your resume, to jobs@fce.com and reference the Position (Job Title) in the subject header of your email.

**Equal Opportunity Employer - Vet/Disability**

We offer a competitive compensation package as well as comprehensive benefits including medical, dental, vision, company-paid life/disability insurance, 401(k) plan, employee stock purchase plan and generous paid leave.

Employment with FCE is subject to pre-employment drug-screen and background investigation.

*FuelCell Energy, Inc. is committed to ensuring that its application process provides an equal employment opportunity to all U.S. job seekers, including individuals with disabilities.*
If you believe you need a reasonable accommodation in order to search for a job opening or to submit an application, please send an email with your resume to jobs@fce.com or contact us by calling 203-205-2070. Please indicate the specifics of the assistance needed.

NOTE: This dedicated phone line is designed exclusively to assist disabled job seekers whose disability prevents them from emailing. Only messages left for this purpose will be acknowledged. A response to your request may take up to two business days.

No agency submissions please. Resumes submitted to any FuelCell Energy employee without a current, signed and valid contract in place with the FuelCell Energy Recruiting team for this position will become the property of FuelCell Energy and no agency fees will be paid.